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President's Message

et me take this opportunity to once again thank all those persons who supported the work of the Organisation during my four years as President. I am pleased to share with you my final report on the activities of the PSOJ for the year 2006. The Executive, with the support of the



members and committees, achieved success in a number of areas as we sought to foster unity and cooperation within the private sector.

During the year, the Organisation celebrated its 30th anniversary, with a number of activities. This significant milestone provided the PSOJ with an opportunity to highlight the contribution of the private sector to national development, and to commemorate the outstanding roles played by a number of persons throughout its history. We were pleased to have newly appointed Governor General, His Excellency, the Most Honourable Professor Kenneth Hall, as guest speaker at the Anniversary Members' Luncheon, held in March 2006. A 30th Anniversary Awards Banquet was held in July, with Prime Minister, the Most Honourable Portia Simpson Miller, as the guest speaker. At this event, the PSOJ recorded its appreciation to a number of members and Past Presidents, with special awards presented for their contribution to the activities of the PSOJ.

We recognized another outstanding private sector leader at the annual Hall of Fame banquet, held in October when PSOJ Honorary Secretary, Honourable William McConnell, OJ, CD, was inducted into the Private Sector Hall of Fame. Another major event for the year was the November Members' Lunch, held in collaboration with Cable and Wireless Jamaica. Guest speaker, Kenneth Gordon, President of the West Indies Cricket Board, provided an update on the activities for Cricket World Cup and the opportunities for regional integration.

The PSOJ Executive continued to meet with the Government and lobby for policies and programmes, beneficial to the private sector, including legislative reform. We were pleased to note that at our instigation, a number of bills were passed by the House of Representatives to assist in the fight against crime.

I wish to record my appreciation to Past President, Peter John Thwaites, for agreeing to be Chair of both Crime Stop and the PSOJ Standing Committee on National Security (Crime), working diligently to support the police.

Coming out of the 2005 Stand for Jamaica rally, the Political Code of Conduct was finally signed in 2006 by all members of the major political parties and printed copies have been distributed by the Secretariat. I must thank Past President Peter Moses, for the invaluable effort provided in working with the parties to hammer out this Code of Conduct. Forensic equipment valued at Five Million Dollars, paid for by GraceKennedy, was formally handed over to the police in early December and the National Security Committee continues to work towards sourcing additional funding for the Jamaica Constabulary Force.

The PSOJ strongly believes that good governance is the basis of a sound economy and I must thank Christopher Bovell for acting as Chair of the Corporate Governance Committee, which remained active during the year. I am proud to say that the PSOJ Code on Corporate Governance was launched in November with the endorsement of the Financial Services Commission.

The highlight of the year for the Economic Policy Committee was the Annual Economic Seminar, sponsored by Citigroup and held on May 30. The theme of the seminar was "Building A Productive Nation", and the presentations highlighted the key drivers for economic growth and the hindrances to economic and social development in specific areas. The presenters also gave valuable recommendations for improving the nation's standing in these areas. We were delighted to have Citigroup confirm its agreement to sponsor this event for a three-year period.





The PSOJ Job Creation Awards, sponsored by Cable and Wireless Jamaica was renewed for a fifth term in March 2006. Since its inception in 2002, these monthly breakfasts have provided the PSOJ with the opportunity to recognize hundreds of private sector companies for the creation of jobs. These events also provided a forum for members to hear from a range of guest speakers on topical issues, as well as to foster greater interaction between PSOJ members and staff.

Chaired by Vice President, Earl Jarrett, the Trade Policy Committee (TPC) continued to update the private sector on significant issues in the area of trade. During the year, several meetings were held with the representatives of key trading partners to inform us of opportunities in these countries. The TPC also partnered with the Minister of Foreign Affairs and Foreign Trade to stimulate discussion and involvement of the sector on key trade issues.

The Information Technology Committee, chaired by Maurice McNaughton for most of the year, worked to support broadband initiatives and the e-learning project, recently launched by the Government. The committee is represented on the National Committee overseeing the information and communications technology strategic plan update. Towards the last quarter of 2006, this Committee was re-named the Business Technology Committee and new Chair, Chris Hayman of Digicel, was elected.

The PSOJ thanks Mrs. Marie Hitchins for chairing the Education Committee for a number of years and for her efforts to support the improvement of the educational system in Jamaica, including serving as a member of the Task Force which prepared the Report on Educational Reform. The Secretariat welcomed new Chair of the Education Committee, Mrs. Patricia Sutherland in mid-2005. Under her watch, the Committee's goals for 2006 were to meet with the key players for transformation in education; to assist with their objective of ensuring accountability, effectiveness and efficiency from the Transformation Team.

The PSOJ welcomed the Manchester Business School Caribbean Worldwide Centre, administered by The Jamaica Institute of Bankers, which was formally launched in November 2006, at the offices of the PSOJ.

During my time as PSOJ President, much effort and time has been put into the Partnership for Progress. Despite many differences, we have met regularly with the unions, other business associations, government and opposition to seek to achieve effective and sustainable change to a number of areas, including fiscal stringency, privatisation, tax reform, debt swap initiatives, education reform and crime. I believe that these meetings have helped to bring a greater level of understanding and cooperation towards shared goals and an acknowledgement that greater effort must be made to work together more effectively to coalesce around a shared vision for all Jamaica. I remain committed and look forward to one day achieving a successful social contract.

The PSOJ's success throughout the years has been a function of inspired and committed leaders. I have been honoured to serve as the thirteenth President of the PSOJ, following the path of leaders such as Carlton Alexander, Dennis Lalor, Douglas Orane, Peter Moses and Oliver Clarke. The vision, the leadership and the determination of these outstanding private sector leaders and the support of the membership of the PSOJ have allowed the Organisation to make a significant contribution to the nation and I welcome new President, Christopher Zacca and wish him every success.

Let me thank all those individuals and organisations who have supported the PSOJ during my tenure and encourage your continued support and commitment to the activities of the PSOJ as it seeks to encourage and promote sustainable economic growth and a safe environment for all. I look forward to the Organisation growing and developing and ensuring that thirty years from now, the PSOJ will remain relevant and meaningful to both its members and the wider society.

Beverley Lopez, OJ, CD President





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Executive Committee 2006



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Earl Jarrett Vice President



Donovan Perkins Vice President



Nigel Clarke Vice President



Hon. William McConnell, OJ, CD Honorary Secretary



Don Wehby Honorary Treasurer



Audrey Hinchcliffe, CD-President Jamaica Employers' Federation (JEF)



Michael Bernard, President Shipping Association of Jamaica (SAJ)



Andre Gordon, President, Jamaica Exporters' Association (JEA)



Earl Moore, President Insurance Association of Jamaica



Horace Peterkin, President Jamaica Hotel & Tourist Association (JHTA)



Keith Duncan, President Jamaica Securities Dealers Association (JSDA)



William Clarke, CD, President Jamaica Bankers' Association (JBA)



Lola Fong Wright Chief Executive Officer PSOJ



It's no secret...



I read it

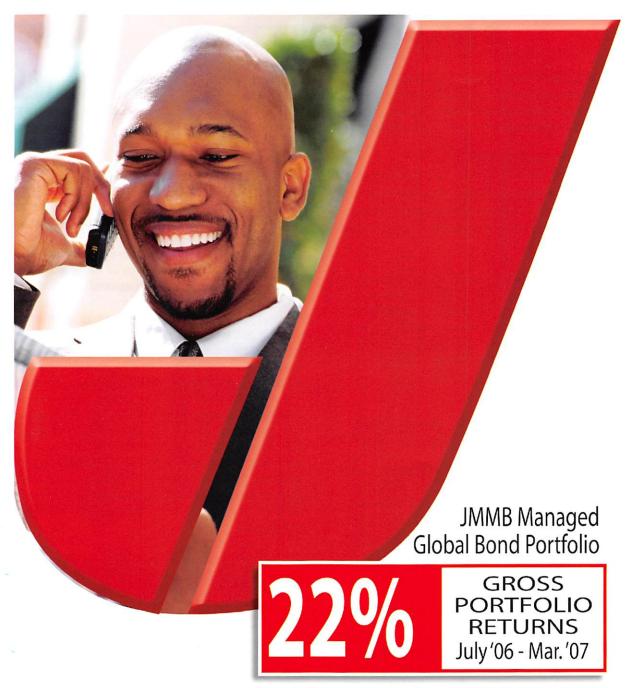
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PSOJ COMMITTEES

ne of the primary mandates of the PSOJ is advocacy. The proactive participation of members, through a number of committees, impacts directly on the development of the private sector. The PSOJ continues to make meaningful representation on behalf of the private sector and would like to thank all those members who give so freely of their time to ensure that the presence and strong voice of the private sector are always maintained.

Corporate Governance Committe:

Over the last five years, the PSOJ Corporate Governance Committee has worked steadfastly towards promoting and building an awareness of Corporate Governance Principles to facilitate the establishment of a framework for good corporate governance in Jamaica.

As the PSOJ works towards becoming a key influencer of good Corporate Governance practices in Jamaica, the Organisation was pleased to know that in January 2006, the Jamaica Stock Exchange (JSE) made a move to amend its Listing Agreement with Listed Companies to include a requirement that all listed companies must have an Audit Committee.

Seminars

Since 2003, the PSOJ has been hosting Corporate Governance training sessions in collaboration with the Commonwealth Association for Corporate Governance (CACG). This year, one Three-Day Seminar for Board Directors was held during the period November 7-9, 2006 in Kingston at the Terra Nova All-Suite Hotel. Presenters at this seminar were Geoffrey Bowes, Chief Executive Officer (CEO), CACG, Archibald Campbell, University of the West Indies Lecturer and Certified Corporate Governance Trainer and Dave Garcia, Partner and Attorneyat-Law with Myers Fletcher and Gordon.

New Working Relationships

During the year, the Committee established a working relationship with the Global Corporate Governance Forum (GCGF), which is a multi-donor trust co-founded by the World Bank and the Organisation for Economic Cooperation and Development (OECD) to promote global, regional and local initiatives that aim to improve the institutional framework and practices of Corporate Governance. The Global Corporate Governance Forum offered technical support for the PSOJ's Corporate Governance activities, by reviewing the Draft Code on Corporate Governance and sponsoring the visit to Jamaica of David Binding of the Global Corporate Governance Forum Private Sector Advisory Group to be the Guest Speaker at both the Directors' Seminar and at the launch of the Code. The GCGF also sponsored the visit of main presenter at the seminar, Geoffrey Bowes.

The Local Code

Since the launch of the Draft Code on Corporate Governance in 2004, the Committee has spent the last two years reviewing and considering the comments and recommendations received from local stakeholders such as the Bank of Jamaica, Ministry of Finance and Planning, the Jamaica Stock Exchange, the Financial Services Commission, PSOJ member companies and international expert bodies on corporate governance. This effort culminated on November 9, 2006 when the Corporate Governance Committee proudly launched the PSOJ Code on Corporate Governance for voluntary adoption by all publicly listed companies and nonlisted companies engaged in the provision of financial services. Part 1 of the Code ("the Principles") will become effective for annual reporting periods commencing on or after 1st January 2007, while it is hoped that those companies that are able to do so will adhere to Part 2 ("Best Practices") as soon as may be practicable thereafter. The PSOJ recognizes that the Code will evolve with time and in order to ensure its relevance in the context of international best practices and the Jamaican business climate, the Corporate Governance Committee is committed to periodically review and amend the Code in consultation with its members and other stakeholders.

The Code was publicly endorsed by Brian Wynter, Executive Director of the Financial Services Commission (FSC) and Noel daCosta, Corporate Relations Director with Diageo (Red Stripe). Other speakers at the event included Christopher Bovell, CD, Acting Chairman of the Corporate Governance Committee, and international corporate governance experts David Binding of the GCGF Private Sector Advisory Group and Geoffrey Bowes, CEO, CACG. The launch of the Code also provided an opportune time to further highlight the results of the 2005 Corporate Governance Survey. Dr Derrick Deslandes, Research Consultant, CNT Global Limited, through his presentation, provided validation for the PSOJ's campaign to improve and standardize corporate governance practices in Jamaica. A summary of the survey results was distributed to those businesses which participated in the survey as well as to key stakeholders. The complete survey results were further made public on the Corporate Governance page of the Organisation's website.







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Memoranda of Understanding (MOU)

Our MOU with the University of the West Indies, the Caribbean Disaster Emergency Response Agency (CDERA) and the Caribbean Gift and Craft Show have taken corporate sponsorship and involvement to a new level.

Unsung Heroes Programme

Through this programme, we help honour and encourage people who quietly but selflessly enhance the quality of life in our communities. Unsung Heroes has been lauded universally throughout the region; Caribbean luminaries such as Sir Shridath Ramphal, Sir George Alleyne and Sir Neville Nicholls have honoured us by participating in the programme.

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In December, in an effort to promote the Corporate Governance Code and engage public dialogue on good Corporate Governance, Mr Christopher Bovell published an article in the Gleaner, discussing the Code and its provisions and encouraging its adoption for reporting periods commencing on or after January 1, 2007.

Regional Developments

The committee continues to support and monitor the efforts of the Caribbean Corporate Governance Task Force to develop Corporate Governance Principles for Caribbean Countries. Comments received at a meeting hosted by the PSOJ in December 2005 were forwarded to the Task Force in early 2006 to be incorporated in the final draft document for discussion at the CARICOM Heads of Government Meetings held in February. Unfortunately, the matter did not make the agenda of this meeting or subsequent meetings held during the year.

In July, Ms Greta Bogues attended and presented at the launch of the Caribbean Association of Audit Committees held in St. Lucia.

Committee Changes

The Committee experienced some changes in terms of its leadership and general membership.

In March, the Committee Chairman of several years, Mr Alastair Macbeath, was unfortunately unable to continue in this capacity due to increased work pressures. Mr Christopher Bovell acted in this capacity for the remainder of the year.

Additionally, the Committee welcomed new members, Ms Aylair Livingstone of Carreras Limited and Mr Vindel Kerr of the Centre for Corporate Governance and Competitive Strategy (GovStrat). At the end of May, Mrs Sisporansa Stanford, the Corporate Governance Coordinator hired in 2005, completed her assignment with the Committee. We thank her for her assistance during an important period of our work.

Outlook for the Future

The outlook for the year 2007 will remain one of promoting good corporate governance, increasing awareness about the Code and encouraging its adoption by both private sector and Government companies. This will be done by specific meetings with companies listed on the Jamaica Stock Exchange (JSE), financial analysts and commentators, as well as other persons who can assist in this endeavour. The Committee will continue to encourage and provide training for directors and company executives.

Economic Policy Committee (EPC)

The year began with a continuation of the dialogue between the Ministry of Finance and delegates of the EPC in efforts to address a number of tax-related issues directed at improving the nation's social and economic fabric. The committee continued to rely on the recommendations ensuing from the Matalon report which stood as a well researched guide for reformation of the Jamaican tax system.

The year witnessed a progression of the first MOU agreement into a new and revised one. The key stakeholders were the Government (GOJ) and the Jamaica Confederation of Trade Unions (JCTU). The private sector, although not directly involved in the negotiations, kept abreast with the new changes; the observed challenges and sought to influence in a positive manner the various interests coming out of these negotiations.

The EPC was intricately involved with the progression of a proposed Partnership for Progress (PFP) model that was promoted because of its success in numerous countries and in particular Ireland - as a tool to make significant turnaround in social and economic conditions.

This project was strongly supported by the Inter-American Development Bank (IADB) that undertook extensive research to produce a Private Sector Assessment (PSA) report that was intended to give guidance to such a strategy. Unfortunately, these efforts were played down, given shifts in the government's priorities as it drew near to an election year and also due to a recent change in the leader of the ruling party. Despite the turn of events, the committee utilized the principles and findings from the report to inform ongoing policy positions and a conceptualisation of the future direction of the PSOJ. The committee will return to active lobbying of such a partnership with the ruling government subsequent to the 2007 elections.

The main themes that were focused on throughout the year were:

- Tax reform and Incentives
- Business Environment Enhancement
- Efficiency and Productivity of Public Sector
- Check and address issues around the deviation from targets outlined within the Medium Term Macroeconomic Programme.





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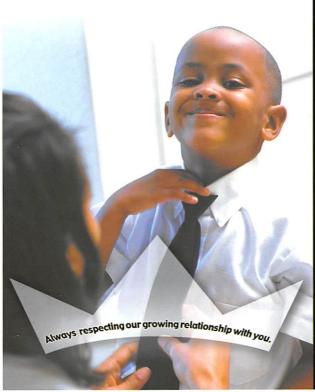
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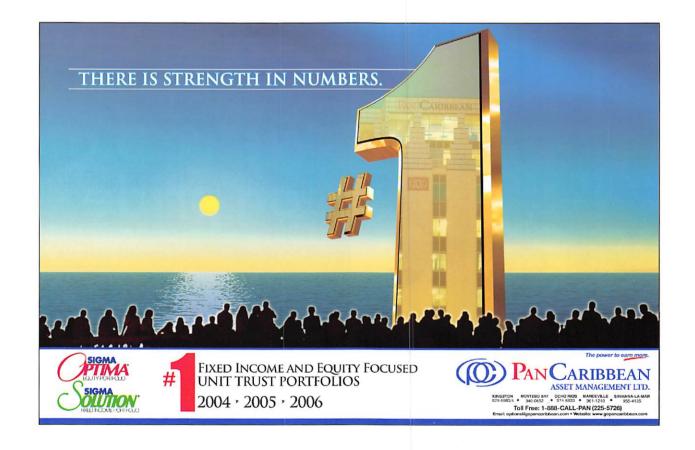
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Annual Economic Seminar

"Building a Productive Nation" was the theme of the PSOJ Annual Economic Seminar held in May 2007. This event featured a discussion on issues relevant to the theme by prominent individuals such as the Minister of Finance and Planning (JA); a representative from the Opposition; delegates from the Inter American Development Bank and a Professor from the department of Politics at the University of the West Indies, Mona. The guest speaker Mr. Chris Gilfond, Managing Director and Co-Head of the Latin America Debt Markets Group, Citigroup, New York, gave an enlightening presentation on debt markets and trends within the LAC region.

The EPC continues to issue its monthly Economic Bulletin to subscribers. In February 2006, the economic department issued its first revised version of the Economic Bulletin. The re-design sought to improve not only the appearance of the bulletin, but also its readability. Graphical tables were added to the appendix to allow greater ease in interpreting the monthly statistical tables that were provided. In November of 2006, the department proudly welcomed Prime Asset Management as a sponsor of the new and improved PSOJ Confidential Economic Bulletin.







PSOJ/Cable and Wireless Job Creation Awards



Awardees - December 2006

(I-r) Roy Clarke, Central Medical Laboratory, Omar Azan, Boss Furniture, Pearlina O'Haro, Restaurants of Jamaica, Beverley Lopez, PSOJ President and Lloyd Distant of Cable & Wireless Jamaica Ltd.

The PSOJ/ Cable and Wireless Job Creation Awards was launched in January 2002 to recognize companies which have created at least twenty-five jobs within the previous six months, providing the opportunity to encourage those private sector companies who are achieving growth and creating employment. In July 2002, a Small Business Job Creation Award was created to acknowledge small business entities creating a minimum of five new jobs. May 2004 saw the introduction of a 70+ years category which recognized companies for providing employment for a period surpassing 70 years. This new award complements the Job Creation Awards programme by recognizing long-established businesses that have withstood the economic challenges and continue to create employment opportunities in the private sector. The introduction of this award has underscored Cable and Wireless' support for the business sector, not only in the area of job creation but in that of job retention. The criteria for the awards were adjusted in September 2005 where the stipulated time period for the creation of new jobs was extended from six to twelve months. The criteria for honouring long-established businesses also was adjusted, from 70+ years to 40+ years.

To date, the *PSOJ/ Cable and Wireless Job Creation Awards* has presented awards to over *two hundred companies*, with a number of companies recognized more than once. During 2006, thirty-four job creation awards were presented to private sector firms, twelve companies received Job Creation Awards, Small Business Awards were presented to ten companies and twelve awards were presented to companies in business for over forty years. The PSOJ, in collaboration with the Gleaner Company Limited, published the annual commemorative Job Creation Awards Supplement in April 2006, as previously published each year. A commemorative collage was also produced to mark the end of Phase 4 and presented to C&WJ President in April 2006.

The PSOJ expresses its sincere appreciation to Cable and Wireless Jamaica for its support during the past five years. The Organisation values the partnership forged with Cable and Wireless Jamaica during this period and are extremely pleased that Cable and Wireless has approved the continuation of the Job Creation Awards Programme for an additional two years.





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Information Technology Committee (ITC)

The PSOJ ITC Committee was started in 2006, to make a meaningful contribution in the very important and dynamic ITC sector. The goals established for the first half of 2006 included:

- Re-constitution of the committee's membership
- Establishing new modus operandi
- Transition to new Chairman (nominal 2-year tenure to be adopted)
- Continuation of work on the carry-over issues from 2005, specifically relating to:
 - Draft Bill eTransaction Legislation
 - Review of the Legal, Institutional Regulatory Framework for the Telecommunications Sector and Recommendations for Reform
 - e-Learning Project
 - Broadband Initiatives
 - Re-development of the National ITC Strategy

In addition to the efforts at renewing committee membership, it was agreed to:

- a. Formulate individual working groups to develop/execute action plans for each of the current initiatives
- b. Seek to maximize interaction/leverage from the PSOJ institution & other committees.

Within the core membership, efforts were made to identify a new Chairman as the incumbent Chairman had been in the position for two years since inception. Mr. Chris Hayman was nominated and unanimously selected as the new Chairman at the Committee meeting held in September 2006.

Mr Hayman brings to the position a well-developed sense of private-public sector collaboration in national ITC development, based on his prior experience in Europe.

The Committee's activities throughout the year were focused in the following areas:

Draft Bill - eTransaction Legislation

The electronic transaction bill was successfully passed into legislation in November by the Minister of Industry, Technology, Energy and Commerce, Hon. Phillip Paulwell. The ITC Committee had engaged in several consultative discussions and debates on the merits of the Bill and is pleased to see it become part of the legislative framework that is required to govern eCommerce. Efforts must now be

directed at helping to educate and inform the sector, particularly SME's, on the merits of the Act and the opportunities it enables for the growth of business eCommerce.

E-Learning Project

The Chairman met with and participated in a session of the PSOJ's Education Committee as well as a presentation by the Ministry of Education's Transformation project. There was concern about the lack of synergy between both major education development initiatives and there was a resolve to determine how both Committees could collaborate and pool their efforts to ensure that the eLearning project became integral to the overall education transformation initiatives. Several meetings were convened with leaders of the eLearning project and the primary funding agency, the Universal Access Fund Company, to develop a full understanding of the scope and deliverables defined under the initiative and to identify opportunities for PSOJ value-added contribution.

National ICT Strategy

Three standing members of the ITC Committee participated on the CITO Steering Committee that was overseeing the updating of the National ITC Strategy. The committee facilitated this project by inviting members of the academic community (Professor Evan Duggan/Dr. Hopeton Dunn of UWI) to discuss opportunities for collaboration between public/private sector/academia. The consultancy for developing the NITC was eventually awarded to the team from UWI which did a commendable job in leading the process of revising and re-writing the National ITC Strategy for Jamaica. A major challenge for the PSOJ ICT Committee is to help the PSOJ membership to assimilate the plan and identify opportunities for participating in and benefiting from the growth and development of the ITC sector.

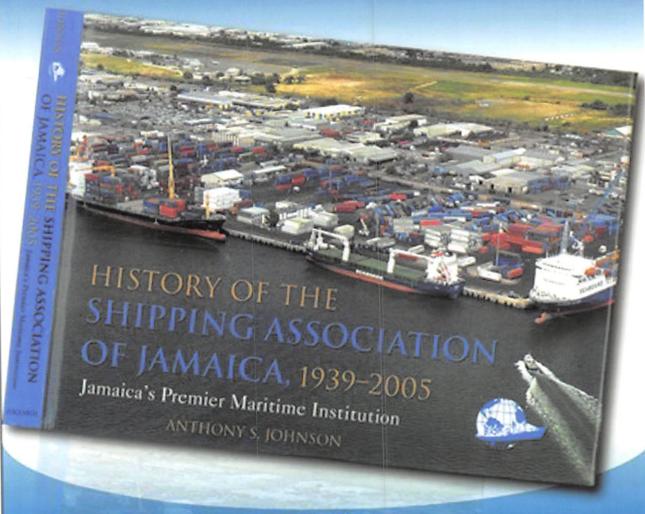
Since its formation in January 2004, the PSOJ Information Technology Committee has worked to build strategic alliances and relationships with other members of the ITC sector, both public and private. In addition, there has been active discussions and debate relating to ITC legislation and other initiatives. Unfortunately, notwithstanding measured efforts in a number of areas noted above, the committee was again less than successful in delivering on its mandate of providing active, effective representation on behalf of the various interests in the ITC sector, as well as becoming the primary channel for public/private sector consultation and dialogue on strategic planning, policy or regulatory issues affecting the sector.



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Under the new Chairman, Chris Hayman of Digicel, the Committee was re-branded as the PSOJ Business Technology Committee to underscore the primary focus on the private sector and business issues with ITC as an enabler.

The Committee undertook a survey of business leaders within the PSOJ membership, to garner feedback on the role expected of the Committee and the primary issues of importance. The lukewarm responses again underscored the lack of a broad-based interest and appreciation of the importance of the sector to individual corporate business effectiveness and national development.

There continues to be a glaring absence of activist private sector involvement in ensuring that policy and economic decisions affecting the sector are made with due consideration to the interests of the primary stakeholders, both service providers and consumers. This remains a critical area of attention for the PSOJ as a whole and the ITC Committee in particular.

Education Committee

Our Position

Jamaica's education system should be viewed as the vehicle for economic growth and in that respect, produce graduates that will be productive, self-actualized and equipped to be future *employers* and *employees*. The committee is also guided by its *Terms of Reference*, as shown in the extract of the objectives, below.

Strategic Objectives

- To influence and monitor policy and legislative issues relating to education, skills acquisition and employability
- To monitor performance indicators in the area of educational policy and service development
- To promote transfer of management skills between private sector and educational institutions in order to improve efficiency of schools and ultimately, the quality of education
- To foster awareness on educational issues and their impact on individual and national development





Our Work

The Ministry of Education, at the start of 2006, increased its efforts to transform the education system, through improvements in the areas of policy, standards, legislation, training management and curriculum development, with an aim to produce "a world class education system". In this regard, as the watchdog on education, the committee is of the belief that:

- The Education Committee should encourage transparency and accountability during the Education Transformation process
- Facilitate discussions with the key players in education, namely the Education Transformation Team (ETT) and the Ministry of Education

Committee Activities 2006

- Held an Extraordinary meeting with the ETT to hear directly of the progress and difficulties experienced
- Requested the Operational Plan of the Transformation Team to have insight into the goals and outcomes anticipated.

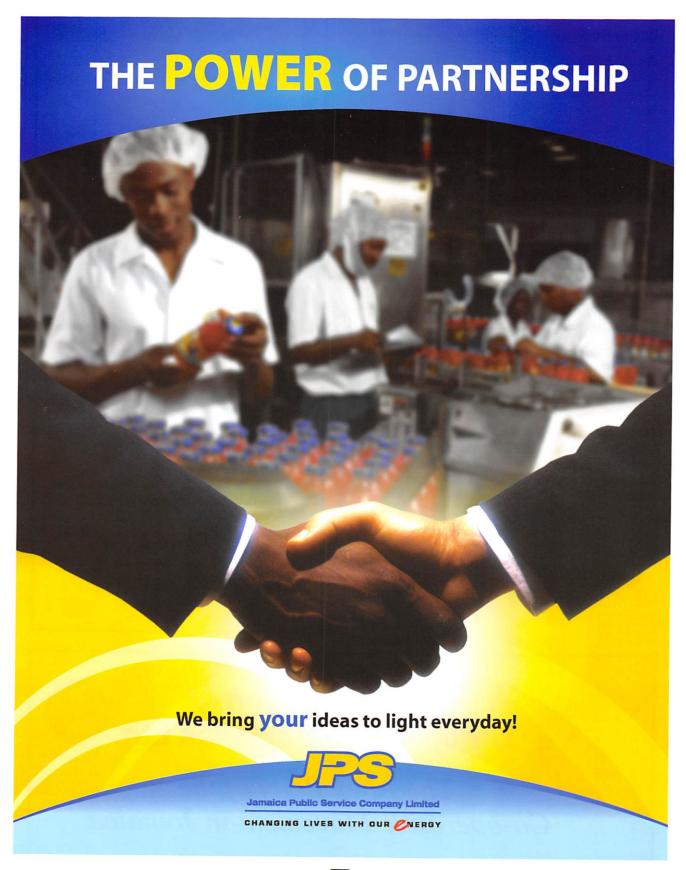
- A special meeting was convened to review the ETT's Operational Plan; in response, attempts to hold bimonthly meetings to discuss progress made by the ETT as well as seeking dialogue with the Minister of Education, to address issues of concern were unsuccessful. However, an invitation from the Ministry of Education to serve on the Advisory Board of the ETT has kept the committee abreast of developments in their efforts of modernizing education.
- Committee members attended meetings of associated agencies and teams of the Education Ministry to keep up to date on happenings.

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Energy Committee

The Committee continued to work with the Ministry of Industry, Technology, Energy and Commerce to meet its objectives and during 2006 the following activities were its focus:

- Code of Conduct proposed by Ministry of Industry, Technology, Energy and Commerce (MITEC) and its consequences on related industries and the consumers
- Collaboration with Petrojam to improve the control of the operation at the loading rack
- Ongoing efforts to promote safety and environmental standards

The Seventh Annual Petroleum Safety Awards for petroleum industry workers and companies was held July 5, 2006, spearheaded by Total Jamaica Ltd. Industry awards were presented in four categories, including:

- Most Safety Aware Marketing Company, Liquid Product Cool Petroleum (formerly Shell)
- Most Safety Aware Marketing Company, LPG Industrial Gases Ltd.

Senator the Hon. Kern Spencer, Minister of State, MITEC, guest speaker at the Awards Banquet, stated the Ministry's commitment to stamp out the illegal petroleum trade and highlighted the need for improving safety practices in the industry.



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- Design
- Engineering
- **Training**
- Gas & Self Contained Breathing Apparatus
- Fire Detection & Suppression Systems









National Union of Co-operative Societies Ltd.



The Apex Body of the Co-operative Movement in Jamaica





Standing Committee on National Security

The Standing Committee on National Security continues in its effort to assist the security forces in finding meaningful and productive ways to solve security issues affecting our nation.

Forensic Equipment

Arising from the Stand for Jamaica Initiative, in May 25, 2005, which saw business leaders rallying to the call to tangibly assist the police in their crime elimination efforts, monetary and in kind pledges were received from business leaders to fight criminal activities. One pledge received from GraceKennedy Ltd. for J\$5 Million was used towards the purchase of forensic equipment.

We are happy to report that the police, through its Major Investigation Taskforce (MIT) Unit, conducted careful analysis and research to choose the most appropriate and cost effective equipment and this was purchased using the funds provided by GraceKennedy. The equipment was officially handed over to the Police on December 6, 2006 at the MIT Unit.



Don Wehby, Deputy CEO GraceKennedy Ltd speaks of the Company's commitment to crime reduction at the formal handover of forensic equipment to the Jamaica Constabulary Force on December 6, 2006. Also in photo: DCP Mark Shields of JCF and Mrs. Lola Fong Wright of PSOJ.









THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2006

(Expressed in Jamaican Dollars)



-

THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Index to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

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8 Oliver Road, Kingston 8 Jamaica Phone: (876) 925-2501Fax: (876) 755-0413

INDEPENDENT AUDITORS' REPORT

To the Members of the Private Sector Organisation of Jamaica and its Subsidiary

We have audited the accompanying financial statements of The Private Sector Organisation of Jamaica and its Subsidiary (the "Group") and The Private Sector Organisation of Jamaica (the "Organisation") which comprise the consolidated and organisation balance sheets as at 31 December 2006, and the related consolidated and organisation statements of income, changes in equity and cash flows for the year then ended, and summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and the fair presentation of these financial statements in accordance with International Financial Reporting Standards and with the requirements of the Jamaican Companies Act. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial positions of the Group and the Organisation as at 31 December 2006, and of the Group's and the Organisation's financial performance, changes in equity and cash flows for the year then ended in accordance with International Financial Reporting Standards.

Reporting on Additional Requirements of the Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained and the financial statements are in agreement with the accounting records, and give the information required by the Companies Act in the manner so required.

Chartered Accountant Kingston, Jamaica

9 August 2007



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Consolidated Balance Sheet
As at 31 December 2006
(Expressed in Jamaican Dollars)

	Notes	2006 \$'000	2005 \$'000
ASSETS			
Non-current assets			
Property, plant and equipment	4	11,241	11,703
Premium on redemption of debentures	5	17	21
Investments	6	3	3
Deferred tax asset	21	2,627	3,165
		13,888	14,892
Current assets			
Receivables and prepayments	7	2,694	1,870
Tax recoverable		2,099	1,916
Cash and cash equivalents	8	9,920	8,288
		14,713	12,074
TOTAL ASSETS		28,601	26,966



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Consolidated Balance Sheet As at 31 December 2006 (Expressed in Jamaican Dollars)

	Notes	2006 \$'000	2005 \$'000
EQUITY AND LIABILITIES			
Equity			
Share capital	•	-	-
Capital reserve	9	12,879	12,879
Fair value reserve Accumulated losses		(37)	(37)
Accumulated losses		(6,031)	(6,001)
		6,811	6,841
		· · · · · · · · · · · · · · · · · · ·	
Non-current liabilities			
Special project funds	10	5,510	7,955
Long-term liabilities	12	444	444
		5,954	8,399
Current liabilities			
Payables and accruals	14	11 252	0 702
Subscriptions received in advance	14	11,252 4,412	8,783 2,685
Current portion of long-term liabilities	12	172	172
Current portion of finance lease obligations	13	-	86
		15,836	11,726
TOTAL EQUITY AND LIABILITIES		28,601	26,966

The accompanying notes form an integral part of these financial statements.

On 9 August 2007, the Board of Directors authorised these financial statements for issue.

Don Wehby Dir

Director / Christopher Jacca

Director



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Consolidated Statement of Income Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	Notes	2006 \$'000	2005 \$'000
Revenue Subscriptions and contributions Other income	15	15,055 11,099	10,646 8,674
Administrative expenses		26,154 (26,361)	19,320 (25,599)
Operating loss		(207)	(6,279)
Finance income, net	16	715	918
Profit (loss) before taxation	17	508	(5,361)
Taxation	21	(538)	1,223
Net loss for the year		(30)	(4,138)





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Consolidated Statement of Changes in Equity Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	Capital reserve \$'000	Fair value reserve \$'000	Retained earnings \$'000	Total \$'000
Balance at 31 December 2004	11,166	(36)	(1,863)	9,267
Fair value adjustment – investments	-	(1)	-	(1)
Net loss for the year	-	-	(4,138)	(4,138)
Cash donations received to purchase capital equipment	1,713	-	-	1,713
Balance at 31 December 2005	12,879	(37)	(6,001)	6,841
Net loss for the year	-	-	(30)	(30)
Balance at 31 December 2006	12,879	(37)	(6,031)	6,811



-

THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Consolidated Statement of Cash Flows Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	2006 \$'000	2005 \$'000
Cash flows from operating activities Profit (loss) before taxation Adjustments for:	508	(5,361)
Depreciation Amortisation of premium on redemption of debentures Interest income Interest expense	1,162 4 (824) 29	1,262 7 (1,143) 145
Changes in non-cash working capital components: Increase in receivables and prepayments Increase in payables and accruals	879 (789) 2,469	(5,090) (727) 3,223 (2,507)
Increase (decrease) in subscriptions received in advance Taxation paid	1,727 4,286 (183)	(2,597) (5,191) (295)
Net cash provided by (used in) operating activities	4,103	(5,486)
Cash flows from investing activities Purchase of property, plant and equipment Interest received	(700) 789	(1,967) 1,214
Net cash provided by (used in) investing activities	89	(753)
Cash flows from financing activities Cash donations received to purchase capital equipment Special project funds Repayment of finance lease obligations Interest paid	(2,445) (86) (29)	1,713 (2,153) (297) (145)
Net cash used in financing activities	(2,560)	(882)
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the year	1,632 8,288	(7,121) 15,409
Cash and cash equivalents at the end of the year	9,920	8,288





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Organisation Balance Sheet As at 31 December 2006 (Expressed in Jamaican Dollars)

	Notes	2006	2005
		\$'000	\$'000
ASSETS		•	•
Non-current assets			
Property, plant and equipment	4	9,485	9,882
Investments	6	3	3
Investment in Subsidiary		65	65
Deferred tax asset	21	2,333	2,886
		11,886	12,836
Current assets			
Receivables and prepayments	7	2,694	1,870
Tax recoverable		2,085	1,902
Cash and cash equivalents	8	9,913	8,281
		14,692	12,053
TOTAL ASSETS		26,578	24,889



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Organisation Balance Sheet As at 31 December 2006 (Expressed in Jamaican Dollars)

	Notes	2006 \$'000	2005 \$'000
EQUITY AND LIABILITIES			
Equity	•	11.004	11 224
Capital reserve	9	11,324	11,324
Fair value reserve		(37)	(37)
Accumulated losses		(6,107)	(6,091)
		5,180	5,196
Non-current liabilities		•	
Special project funds	10	5,510	7,955
Due to Subsidiary	11	773	661
		6,283	8,616
Current liabilities			
Payables and accruals	14	10,703	8,306
Subscriptions received in advance		4,412	2,685
Current portion of finance lease obligations	13	-	86
		15,115	11,077
TOTAL EQUITY AND LIABILITIES		26,578	24,889

The accompanying notes form an integral part of these financial statements.

On 9 August 2007, the Board of Directors authorised these financial statements for issue.

Don Wehby Director Christopher Jacca





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Organisation Statement of Income Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	Notes	2006 \$'000	2005 \$'000
Revenue Subscriptions and contributions Other income	15	15,055 12,203	10,646 9,778
Administrative expenses		27,258 (27,436)	20,424 (26,596)
Operating loss		(178)	(6,172)
Finance income, net	16	715	918
Profit (loss) before taxation	17	537	(5,254)
Taxation	21	(553)	1,195
Net loss for the year		(16)	(4,059)



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Organisation Statement of Changes in Equity Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	Capital reserve \$'000	Fair value reserve \$'000	Retained earnings \$'000	Total \$'000
Balance at 31 December 2004	9,611	(36)	(2,032)	7,543
Fair value adjustment – investments	-	(1)	-	(1)
Net loss for the year	-	-	(4,059)	(4,059)
Cash donations received to purchase capital equipment	1,713	-	-	1,713
Balance at 31 December 2005	11,324	(37)	(6,091)	5,196
Net loss for the year	-	-	(16)	(16)
Balance at 31 December 2006	11,324	(37)	(6,107)	5,180



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Organisation Statement of Cash Flows Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	2006 \$'000	2005 \$'000
Cash flows from operating activities Profit (loss) for the year Adjustments for:	537	(5,254)
Depreciation	1,096	1,196
Interest income	(824)	(1,143)
Interest expense	29	145
	838	(5,056)
Changes in non-cash working capital components:		(, ,
Increase in receivables and prepayments	(789)	(727)
Increase in payables and accruals	2,397	3,141
Increase (decrease) in subscriptions received in advance	1,727	(2,597)
Increase in due to Subsidiary	112	48
	4,285	(5,191)
Taxation paid	(183)	(295)
Net cash provided by (used in) operating activities	4,102	(5,486)
Cash flows from investing activities		
Purchase of property, plant and equipment	(699)	(1,967)
Interest received	789	1,214
Net cash provided by (used in) investing activities	90	(753)
Cash flows from financing activities		
Cash donations received to purchase capital equipment		1,713
Special project funds	(2,445)	(2,153)
Repayment of finance lease obligations	(86)	(297)
Interest paid	(29)	(145)
Net cash used in financing activities	(2,560)	(882)
Net increase (decrease) in cash and cash equivalents	1,632	(7,121)
Cash and cash equivalents at the beginning of the year	8,281	15,402
Cash and cash equivalents at the end of the year	9,913	8,281



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

1. Corporate information

The Private Sector Organisation of Jamaica (the "Organisation") and its wholly owned Subsidiary, The Private Sector Organisation of Jamaica (Holdings) Limited (the "Group"), are incorporated under the laws of Jamaica. The Organisation is limited by guarantee and does not have a share capital. The liability of each member, in the event of a winding up, is limited to \$2.

The principal activity of the Organisation is to promote, propagate and encourage the principles of private enterprise in Jamaica. The principal activity of the Subsidiary is the rental of property.

By order of the relevant Minister of Production, Mining and Commerce, on the 9th December 1992, the Organisation was authorized under Section 20 of the Companies Act to omit the word "Limited" from its name.

The registered office of the Organisation is located at 39 Hope Road, Kingston 10.

2. Significant accounting policies

The most significant policies are summarised below:

a) Basis of preparation

(i) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

(ii) Current year changes in accounting standards and interpretations

The Group has adopted all the new and revised accounting standards and interpretations to existing accounting standards that are mandatory for annual accounting periods beginning on or after 1 January 2006 and which are relevant to the Group's operations. The following revised accounting standards and interpretation were adopted:

IAS 21 – The effects of changes in foreign exchange rates

IAS 39 - Financial instruments: Recognition and measurement

IFRIC 4 - Determining whether an Arrangement contains a lease

The adoption of these revised accounting standards and interpretations has had no material effect on the Group's financial position.



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

2. Significant accounting policies (continued)

a) Basis of preparation (continued)

(iii) Future changes in accounting standards and interpretations

Certain new standards and amendments to and interpretation of existing accounting standards have been published but are not yet effective and the Group has not adopted early. Those that may be relevant to the Group's operations are:

IAS 1 (effective for year ending on or after 31 December 2007) - New disclosures regarding an entity's objectives, policies and processes for managing capital.

IFRS 7 (effective for year ending on or after 31 December 2007) - New disclosures for financial instruments.

(iv) Basis of measurement

These financial statements have been prepared under the historical cost convention.

b) Basis of consolidation

These financial statements present the results of the operations and financial position of the Organisation and its wholly owned Subsidiary, The Private Sector Organisation of Jamaica (Holdings) Limited.

c) Property, plant and equipment

Property, plant and equipment are stated at cost net of accumulated depreciation and any impairment in value.

Depreciation is provided on property, plant and equipment at rates calculated to write off their cost on the straight-line basis over the period of their expected useful lives. Useful lives applied in these financial statements are:

Freehold building

40 years

Furniture, fixtures and equipment

5 - 10 years

Land is not depreciated.

The useful lives and method of depreciation are reviewed, and adjusted if appropriate, at each financial year end.



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

2. Significant accounting policies (continued)

d) Foreign currency translation

Monetary assets and liabilities denominated in currencies other than Jamaican dollars are translated at the rate of exchange in effect at the balance sheet date. Non-monetary assets and liabilities and transactions denominated in currencies other than Jamaican dollars are translated at the rate of exchange in effect at the date of the transaction. Exchange differences on foreign currency translations are recognised in the statement of income. Exchange rates are determined by the published weighted average rate at which commercial banks trade in foreign currencies.

e) Investments

Investments are classified as available for sale securities and originated loans. Management determines the appropriate classification of investments at the time of purchase and re-evaluates such designation on a periodic basis.

Available for sale securities are those intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or changes in interest rates or market prices. These investments are initially recognised at cost, which includes transaction cost and subsequently remeasured at fair value, based on quoted bid prices or amounts derived from cash flow models. Unrealised gains and losses arising from changes in fair value of available for sale securities are recognised in equity. When the securities are disposed of or impaired, the related accumulated unrealised gains or losses included in equity are transferred to the statement of income.

Investments held under repurchase agreements are classified as originated loans. They are initially recorded at cost which is the consideration given to originate the debt, including any transaction costs, and are subsequently measured at amortised cost using the effective interest rate method.

f) Financial instruments

Financial instruments carried on the balance sheet include investments, cash and cash equivalents, short-term deposits, receivables, long-term liabilities, related company balances and payables. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

The fair values of the Group's and the Organisation's financial instruments are discussed in Note 22.

g) Employee benefits

The Group has a defined contribution pension scheme for all permanent employees, which is managed by an outside agency. The Group's liability is limited to its contributions which are accounted for on the accrual basis and charged to the statement of income account in the period to which they relate.



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

2. Significant accounting policies (continued)

h) Revenue recognition

Subscriptions are recognised when received.

Rental and interest income are recognised as they accrue unless collectability is in doubt.

i) Accounts receivables and payables

Accounts receivable are carried at anticipated realisable value. A provision is made for doubtful receivables based on a review of outstanding amounts at year end.

Accounts payable which are normally settled on 30 - 90 day terms are recorded at amounts representing the fair value of the consideration to be paid in the future for goods and services received by the balance sheet date, whether or not billed.

j) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand and deposits held with financial institutions with maturity dates of less than three months.

k) Use of estimates and judgements

The preparation of the financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

l) Provisions

Provisions are recognised when there is a present legal or constructive obligation as a result of past events and it is probable that an out-flow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. The expense relating to any provision is charged to the statement of income net of any reimbursement.

m) Special project funds

Funds designated for special projects are credited to a Special Project Funds Account. Approved project expenses are charged against these funds.

n) Capital donations

Donations of property, plant and equipment are valued at cost at the time of receipt and are credited to capital reserve.



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

2. Significant accounting policies (continued)

o) Taxation

Taxation charge is based on the results for the year as adjusted for items, which are non-assessable or disallowed. The taxation charge is calculated using the tax rate in effect at the balance sheet date.

A deferred tax charge is provided, using the liability method, on all temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that future taxable profits will be available against which these deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilized. The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred tax assets to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the assets are realised or the liabilities are settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date.

3. Related party transactions

a) Transactions between the Organisation and its Subsidiary:

		2006 \$'000	2005 \$'000
	Management fees received from subsidiary Rental paid to subsidiary	(1,104) 1,284	(1,104) 1,284
b)	Compensation of directors and key management personnel:	2006	2005
	Directors' fees Short-term employee benefits	\$'000 - 6,500 ———	\$'000 - 6,168

THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

4. Property, plant and equipment

The Group

				Furniture	
	Freehold	Freehold	Leasehold	and	
	land	buildings	improvements	equipment	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Cost					
1 January 2006	389	2,625	4,751	10,466	18,231
Additions	-	-	16	684	700
31 December 2006	389	2,625	4,767	11,150	18,931
					-
Accumulated depreciation		1 102	200	5.027	6 500
1 January 2006 Charge for the year	-	1,193 66	308 103	5,027 993	6,528 1,162
Charge for the year					
31 December 2006	-	1,259	411	6,020	7,690
NT-4 II II II		·			
Net book value	200	1.266	1 256	£ 120	11 241
31 December 2006	389	1,366	4,356	5,130	11,241
31 December 2005	389	1 /22	4,443	5,439	11,703
31 December 2003	369	1,432	4,443	3,439	11,703
			 		



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

4. Property, plant and equipment (continued)

The Organisation

	Leasehold	Furniture and	
	improvements \$'000	equipment \$'000	Total \$'000
Cost			
1 January 2006 Additions	4,751 16	10,316 683	15,067 699
31 December 2006	4,767	10,999	15,766
Accumulated depreciation 1 January 2006 Charge for the year	308 103	4,877 993	5,185 1,096
31 December 2006	411	5,870	6,281
Net book value 31 December 2006	4,356	5,129	9,485
31 December 2005	4,443	5,439	9,882

Items of equipment amounting to \$587,000 for the Group and the Organisation were acquired in 2004 under a finance lease (Note 13).



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

5. Premium on redemption of debentures

This represents the premium on redemption of the second mortgage debenture stock, being amortised on the straight line basis at 5% per annum.

6. Investments

Investments consist of the following:

	Group and Organisation	
	2006 \$'000	2005 \$'000
Available for sale: Quoted stocks – Ciboney Group Limited	3	3

7. Receivables and prepayments

Receivables and prepayments consist of the following:

	Gr	Group		Organisation	
	2006	2005	2006	2005	
	\$'000	\$'000	\$'000	\$'000	
Receivables	2,515	1,696	2,515	1,696	
Prepayments	179	174	179	174	
	2,694	1,870	2,694	1,870	

8. Cash and cash equivalents

Cash and cash equivalents consist of the following:

	Group		Organisation	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Short-term investments	5,240	6,582	5,240	6,582
Cash at bank	4,680	1,706	4,673	1,699
	9,920	8,288	9,913	8,281



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

9. Capital reserve

Capital reserve consists of the following:

•	Group		Organisation	
	2006 \$'000	2005 \$'000	2006 \$'000	2005 \$'000
Capital grants Gain on sale of investments Debenture loan forgiveness	9,790 2,917 172	9,790 2,917 172	8,407 2,917	8,407 2,917
	12,879	12,879	11,324	11,324

10. Special project funds

Special project funds consist of the following:

	Group and Organisation		
	2006	2005	
	\$'000	\$'000	
G. Arthur Brown Scholarship Fund	101	161	
Public Awareness Fund	60	60	
CIDA Fund	134	135	
Legislative Action Fund	215	215	
Environmental Project	119	118	
IT Committee Fund	11	20	
Partnership for Progress Fund	150	63	
Think Tank Fund	-	1,000	
Police Station Crime Fund	336	300	
USAID Fund	130	160	
Energy Committee	119	-	
Other	4,135	5,723	
	5,510	7,955	

The special project funds are represented by cash and cash equivalents.

11. Due to Subsidiary

This represents amounts due to the Subsidiary, The Private Sector Organisation of Jamaica (Holdings) Limited. There are no repayment terms and the amounts are interest free and unsecured.





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

12. Long-term liabilities

	Group	
	2006	2005
 a) 1% First mortgage debenture stock – (1987/2006) b) 1% Second mortgage debenture 	172	172
stock (1999/2009)	444	444
Less: Current portion	616 (172)	616 (172)
	444	444

- (a) The first mortgage debenture stock is secured by a first charge on the freehold property and a floating charge on all other assets and uncalled capital of the Subsidiary. The debenture, which is redeemable in 2006 at par, was issued at \$58.08 for each \$100 face value.
- (b) The second mortgage debenture stock is secured in the same manner as described in (a) above. The debenture, which was issued at par, is redeemable in 2009 at premium of \$48 for each \$100 face value (Note 5).



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

13. Finance lease obligations

The Organisation's obligations under finance lease in respect of a fax machine and photocopy machine were recorded at amounts equal to the present value of future lease payments using interest rates implicit in the lease (Note 4). Future payments under this lease were as follows:

	Group and O	Group and Organisation		
	2006	2005		
	\$'000	\$'000		
2006	-	115		
Total minimum lease payments		115		
Future finance charges	-	(29)		
Present value of minimum lease payments	-	86		
Current portion	-	(86)		

14. Payables and accruals

	Gi	roup	Orga	nisation
	2006	2005	2006	2006
	\$'000	\$'000	\$'000	\$'000
Trade payables	6,653	4,407	6,104	4,407
Accruals	4,599	4,376	4,599	3,899
	11,252	8,783	10,703	8,306





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

15.	Other	income
10.		

Other mediae	Group		Organisation	
	2006	2006	2006	2005
	\$'000	\$'000	\$'000	\$'000
Rental	901	697	901	697
Management fees	-	-	1,104	1,104
Seminars	983	1,900	983	1,900
Publications	216	374	216	374
Luncheons	3,335	2,739	3,335	2,739
Job creation	1,928	1,823	1,928	1,823
Economic report	² 617	144	[^] 617	144
Income project support	_	882	-	882
Awards banquet	141	-	141	-
Special contribution	1,297	-	1,297	-
Utilisation of special project funds	1,589	-	1,589	-
Other	['] 92	115	92	115
				
	11,099	8,674	12,203	9,778

16. Finance income, net

Finance income consists of the following:

	Group		Organisation	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Interest earned Foreign exchange loss Interest expense Bank charges	824	1,143	824	1,143
	(28)	(28)	(28)	(28)
	(29)	(145)	(29)	(145)
	(52)	(52)	(52)	(52)
	715	918	715	918

17. Profit (loss) before taxation

The following items have been charged in arriving at the profit (loss) before taxation:

	Group		Organisation	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Depreciation Auditors' remuneration Staff costs (Note 18)	1,162	1,262	1,096	1,196
	441	434	371	350
	15,708	14,307	15,708	14,307



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

18. Staff costs

Staff costs comprise the following:

	Group and Organisation	
	2006	2005
	\$'000	\$'000
Wages and salaries	10,747	9,330
Pension costs	574	636
Statutory deductions	2,429	2,448
Other staff costs	1,958	1,893
	15,708	14,307
	=====	====

19. Pension scheme

The Organisation operates a contributory pension scheme for all employees who have satisfied certain minimum service requirements. The scheme, which is a defined contribution plan, is administered by Guardian Life Insurance Company Limited.

20. Contingent liability

The Organisation has guaranteed the interest payments and the redemption of the debenture stocks issued by the Subsidiary.

21. Taxation

The taxation charge credit consists of:

	Group		Organisation	
	2006 \$'000	2005 \$'000	2006 \$'000	2005 \$'000
Income statement Deferred tax (charge) credit	(538)	1,223	(553)	1,195





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

21. Taxation (continued)

The tax (charge) credit included in the statement of income differs from the theoretical amount that would arise using the income tax rate as follows:

	Gr	Group		nisation
	2006 \$'000	2005 \$'000	2006 \$'000	2005 \$'000
(Profit) loss before tax	(508)	5,361	(537)	5,254
Tax at 33 1/3% Tax on non-allowable expenses	(169) (369)	1,787 (564)	(179) (374)	1,751 (556)
Deferred tax (charge) credit	(538)	1,223	(553)	1,195

Subject to the agreement of the Commissioner, Taxpayer Audit and Assessment, losses available for offset against future taxable profits amount to approximately \$11,311,000 (2005 - \$9,264,000) for the Group and \$10,717,000 (2005 - \$8,670,000) for the Organisation.

Deferred tax asset

	Group		Organisation	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Balance at the beginning of the year	3,165	1,942	2,886	1,691
Deferred tax (charge) credit for the year	(538)	1,223	(553)	1,195
Balance at the end of the year	2,627	3,165	2,333	2,886

The significant components of deferred tax asset (liability) are as follows:

	Group		Organisation	
	2006 \$'000	2005 \$'000	2006 \$'000	2005 \$'000
Property, plant and equipment Losses Interest receivable	(1,127) 3,770 (16)	81 3,088 (4)	(1,223) 3,572 (16)	2,890 (4)
	2,627	3,165	2,333	2,886



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

Notes to the Financial Statements Year ended 31 December 2006 (Expressed in Jamaican Dollars)

22. Financial instruments

a) Interest rate risk

Interest rate risks arise when the value of an interest bearing financial instrument fluctuates during a specified period due to changes in the market interest rates.

The Group had no significant interest rate risk at the balance sheet date. Short-term funds are invested for periods of three months or less at fixed interest rates and are not affected by fluctuations in market interest rates up to the date of maturity.

b) Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Group has no significant concentrations of credit risk. The Group, however, faces credit risk in respect of its receivables. The Group manages this risk by periodic reviews of receivable balances and by making provisions for doubtful debts, where necessary.

c) Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group had no significant currency risk at the balance sheet date.

d) Fair value

The carrying values of short-term financial assets and liabilities are reasonable estimates of their fair values because of the short-term maturity of these instruments. Short-term financial assets comprise cash and cash equivalents and receivables. Short-term financial liabilities comprise payables and subscriptions received in advance.

The fair values for long-term liabilities approximate their carrying amounts.

Investments are carried at fair values as described in Note 2 (e).





THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

MANAGEMENT INFORMATION

YEAR ENDED 31 DECEMBER 2006

(Expressed in Jamaican Dollars)



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

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Additional Comments of Auditors	1
General and Administrative Expenses	2





8 Oliver Road, Kingston 8 Jamaica Phone: (876) 925-2501Fax: (876) 755-0413

ADDITIONAL COMMENTS OF AUDITORS

To the Board of Directors of the Private Sector Organisation of Jamaica and its Subsidiary

The accompanying page is presented as management information only. In this respect, it does not form part of the financial statements of The Private Sector Organisation of Jamaica and its Subsidiary for the year ended 31 December 2006 and hence is excluded from the opinion expressed in our report to the Members on such financial statements. The information on this page has been subject to audit procedures only to the extent necessary to express an opinion on the financial statements of the Organisation and, in our opinion, is fairly presented in all respects material to those financial statements.

Chartered Accountants Kingston, Jamaica

9 August 2007



THE PRIVATE SECTOR ORGANISATION OF JAMAICA AND ITS SUBSIDIARY

General and Administrative Expenses Year ended 31 December 2006 (Expressed in Jamaican Dollars)

	Group		Organisation	
	2006	2005	2006ິ	2005
	\$'000	\$'000	\$'000	\$,000
Advertising	56	248	56	248
Auditors' remuneration	441	434	371	350
Bad debts	778	299	778	299
Depreciation	1,162	1,262	1,096	1,196
General expenses	881	2,181	² 876	2,173
Insurance	355	163	355	163
Meetings and luncheon	718	1,721	718	1,721
Job creation expenses	416	654	416	654
Professional services	681	720	617	626
Registration fees	•	12	-	-
Publications	290	175	290	175
Donations and subscriptions	369	355	369	355
Repairs and maintenance	963	245	963	245
Staff costs	15,708	14,307	15,708	14,307
Stationery	453	469	453	469
Travelling and entertainment	22	249	22	249
Utilities	2,026	1,744	2,026	1,744
Seminars	98	, <u>-</u>	98	-,
Security expenses	665	312	665	312
Property tax	275	42	275	26
Amortisation of premium on				
redemption of debentures	4	7	-	-
Rent	-	-	1,284	1,284
	26,361	25,599	27,436	26,596
			===	==-,===







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A COMMITMENT TO MORE THAN JUST CEMENT





Standing Committee on National Security (Cont'd)

The equipment purchased was deployed as follows: two drying cabinets and a fuming chamber MIT Unit, one drying cabinet, 1 fuming cabinet, one fuming hood Central Investigation Bureau Headquarters (Technical Section) and one fuming chamber and one drying cabinet Montego Bay Police Station.

Scene of Crime Kits were also obtained and are at the MIT Unit with supplies for these kits distributed to police stations island wide.

Police Phone-In Programme

The PSOJ/JCF Police Phone-In Programme was launched in June 2002 as a joint effort of the PSOJ and the Police Force to provide an opportunity for the public to share intelligence with senior members of the JCF and various leaders from business, religious and civil society. Since its formation, the Programme has enjoyed a fair level of success. For the year in review, it was agreed that the Programme would be held bimonthly rather than monthly. The Programme was held in January, April and May.

The January programme saw the participation of DCP Mark Shields, ACP Glenmore Hinds and Col. Trevor MacMillan with a total of 37 calls received. In April, DCP Shields, ACP Denver Frater and Supt Assan Thompson participated with a total of 37 calls received. May's programme saw the participation of ACP Leslie Green, Major Richard Reese, SSP Carlton Wilson, and Commanding Officer Kenneth Wade, with a total of 18 calls received.

The continuity of this Programme was examined in light of the other new police intelligence gathering mechanisms (e.g. 311), and the programme was placed on hold until it was deemed suitable to re-activate.

Firearms Licensing Sub-committee

This Sub-committee was formed to address the renewal process for firearms licensing and had its first meeting in June 2006. Arising from that meeting, the Committee submitted a report and made recommendations for changes in the Gun Licensing System and Firearms Licensing procedures to the Ministry of National Security. Dialogue with the Ministry is on going.

Police Civic Committee

The PSOJ, through its SCNS, has established a voluntary body of civic minded individuals, the Police Civic Committee, to assist in fostering a better relationship between the public and police and to assist in improving the welfare of the Police by upgrading their work environment. In a bid to expand Police Civic Committees, SCNS Committee members met with representatives of Chambers of Commerce in Montego

Bay, Manchester and St. Catherine to establish Civic Committees in these areas.

These meetings have been very successful, with the formation of Police Civic Committees in Montego Bay and Manchester at an advanced stage. Dialogue is on-going with Presidents of the Portland and Clarendon Chambers of Commerce. St. Ann will be targeted shortly. Mr. Ferris Ziadie is the Chairman of a very active Police Area 4 Civic Committee and is presently involved in reorganising/establishing the Police Civic Committee at Constant Spring.

Committee's 2007 objectives:

- Lobby for the full review of the Police force (similar to one done in the JDF in 2006)
- Lobby for the Commissioner of Police to have the authority to dismiss "bad cops' from the Force on a similar basis as the Chief of Staff in the JDF
- Lobby for the allocation of the necessary resources for the Police to do a good job
- Follow up on the Reform of the Justice System

Committee Chair

There was a change in the leadership in the SCNS during the year. Having been appointed a Senator of the Jamaica Labour Party, Chairman Col. Trevor MacMillan tendered his resignation from the Committee in August 2006. Consequent on this resignation, Mr. Peter John Thwaites was appointed Chairman of the SCNS. He is also Chairman of Crime Stop. The Committee thanks Col. MacMillan for his leadership and contribution to the SCNS during his tenure.

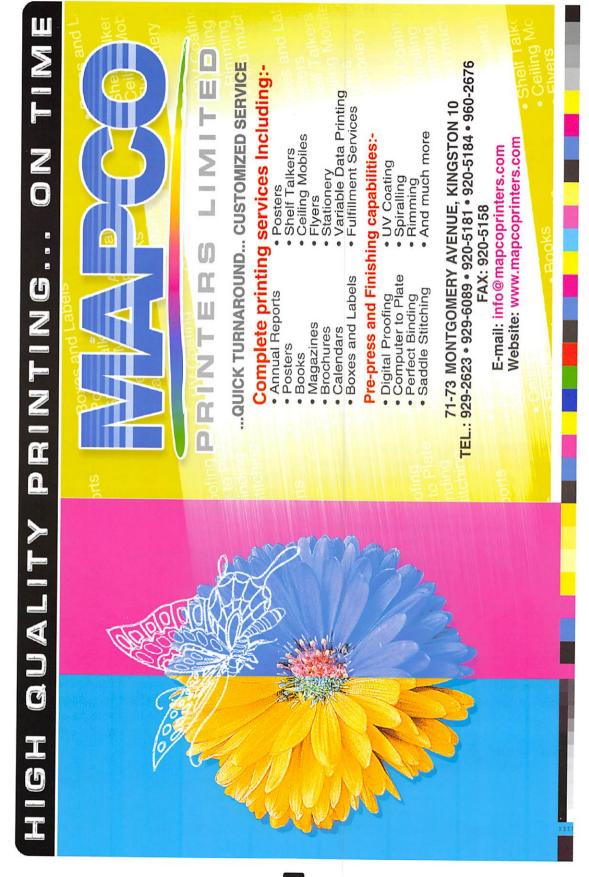
Trade Policy Committee

The Trade Policy Committee reconvened in May 2006 with the continued chairmanship of Mr. Earl Jarrett, General Manager of the Jamaica National Building Society and Vice President of the PSOJ. Ambassador Ellen Bogle of J. Wray and Nephew also continued as Vice-Chair of the Committee.

To facilitate broad-based participation in the "changing tide" of globalization, the Committee invited Embassy Officials to share their perspective on trade with Jamaica, in particular, the possible opportunities available to the Jamaican private sector through the necessary trade links with the respective countries.

These officials included *Mr. Wenbin Wang*, First Secretary for the Economic and Trade Division, Chinese Embassy of Jamaica, the German Ambassador to Jamaica, *His Excellency Ambassador Volker Schlegel* and the Brazilian Ambassador to Jamaica, *His Excellency, Cezar Amaral.* Special mention must be made of the Minister of Foreign









Affairs and Foreign Trade, Hon. Anthony Hylton, who met with the Committee in June and encouraged the private sector to get more involved in trade negotiations.

In November, the Trade Policy Committee hosted a Trade Breakfast with the theme "The Effects of Globalisation on Jamaican Companies", with guest speakers Hon. Anthony Hylton and Ambassador Richard Bernal Director General of the Caribbean Regional Negotiating Machinery. The breakfast was aimed at establishing a greater understanding of the regional and international trade issues, and was part of the continued effort of the PSOJ to work with Government in the implementation of CSME and other international trade agreements for the social and economic development of Jamaica.

The PSOJ, in particular the Committee's Chairman, Mr. Earl Jarrett, was involved in discussions regarding the establishment of an Arbitration Centre that will allow for timely and efficient dispute settlement for commercial transactions. These discussions led the PSOJ to seek funding from the Inter-American Development Bank (IADB) to defray the cost of the visit of Dr. James Whitelaw to Jamaica. The visit was held to solicit the support of key stakeholders and to build public awareness about the economic and social advantages of alternative dispute resolution. The PSOJ TPC hosted an alternative dispute resolution (ADR) Breakfast with the theme "The Establishment of a Commercial Arbitration Centre in

Jamaica" in November with quest speaker Dr. James Whitelaw, Director of Camara Nacional De Commercio Y Servicos Del Uruguay.

The Arbitration Centre is expected to facilitate the availability of the technical resources which will provide a justice system that delivers judgments in a fair and responsive manner and one that builds the confidence of the private sector as well as Jamaican citizens as a whole.

The IADB also funded the visit of two private sector representatives, Justice Ronald Hugh Small QC, retired Justice of the Supreme Court of the Commonwealth of the Bahamas and Ms. Sandra Shirley, President of First Global Financial Services Limited, to Chile in December 2006.

The Committee continued to be represented at various meetings of the Jamaica Trade and Adjustment Team (JTAT) and other Technical Working Groups dealing with legal text, Market Access, Services etc.

As we seek to secure Jamaica's interest in the trade agreements, the PSOJ's Trade Policy Committee is committed to enhance Jamaican firms' competitiveness and will seek to contribute to a trade policy framework upon which Jamaica will be able to exploit opportunities and cushion vulnerabilities inherent in an increased trade liberalization environment.



Earl Jarrett (right), Chairman, PSOJ Trade Policy Committee, greets Ambassador Richard Bernal (left), while Hon. Anthony Hylton looks on at the Trade Breakfast held on November 14, 2006.



ADMINISTRATION/OPERATIONS



(I-r) Evett Evans-Coombs, Executive Assistant, Cecil Lindo, Caretaker, Angela Williams, Office Attendant. Stephanie Logan, Human Resource Officer, (inset) Lola Fong Wright, Chief Executive Officer

Staffing

During the year, the Organisation recruited three (3) permanent employees and three (3) Heart Trainees. In May, Mrs Sisporansa Stanford, who worked as Coordinator for the Corporate Governance Committee, was employed full-time as Trade and Environment Officer. New employees were also recruited for the positions of Information Technology Officer and Communications Officer. By mid year, small adjustments were made to the structure of the Organisation. The Operations portfolio, which includes Information Technology, was assumed by the Manager of Finance. The position of Senior Director of Human Resources and Training was made redundant and a Human Resources Officer reassigned from the Corporate and Public Affairs Department (CPAD). The Managers of CPAD and The Jamaica Institute of Bankers (JIOB) were promoted to Directors within their respective areas.

Staff Training & Development

The staff members of CPAD and the JIOB participated in a three day Sales and Marketing workshop geared towards exposing the teams to more effective techniques to engage current and prospective clients and or members. Other staff members also participated in courses concerning Public Speaking, Protocol and Business Etiquette, Microsoft Desktop Publishing, Pensions and Health and Safety related

human resource policy. In general, staff members continued to pursue academic studies in their personal capacities, two of whom have attained degrees at the Masters level in their chosen disciplines.

Building Environment

General maintenance of the building facilities and preventative work was conducted regularly. The building continues to be monitored by Hawkeye Electronic Security and Premier Security. In an effort to improve the facilities, the boardrooms were repainted and the furniture and flooring were refurbished. A special feature in the large boardroom is the showcasing of paintings supplied by Jamagination, which can be purchased through The Corporate and Public Affairs Department. The building's exterior was also painted and landscaping was done to enhance the visibility of the new entrance to The Jamaica Institute of Bankers (JIOB) and Manchester Business School Worldwide Caribbean Centre.

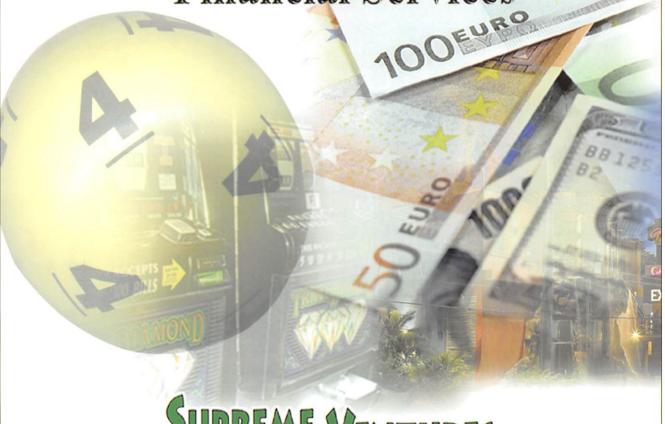
Information Technology

The Organisation acquired a new Windows 2003 server which has increased our overall work efficiencies, in terms of faster turnaround time for retrieving files, more timely backups of the system, better security and generally more user-friendly technology. Several members of staff also had their computer systems upgraded.



SUPREME VENTURES Linguised

- Gaming
 Entertainment
 - Financial Services



SUPREME VENTURES
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Bursary

In January 2006, the Organisation awarded G. Arthur Brown Memorial bursaries in the amount of Thirty Thousand Jamaican Dollars each to two students pursuing Bachelor degrees in the Faculty of Business and Management at the University of Technology.

Youth Opportunities Unlimited (YOU) Shadow Week
During the week of August 16-20, the PSOJ and the JIOB
participated in Youth Opportunities Unlimited (YOU) Shadow

Week programme designed to orient Secondary school students ages 15- 19 years to workplace culture, skills and technology. The Organisation was pleased to host Ricardo Ellis, a fourth form student of the Jose Marti Technical High School. In appreciation of his efforts and good work, the organizations made a contribution towards his back- to-school expenses. The Human Resources Officer attended and participated in the programme's closing ceremony.

Accounts and Information Technology



Left to right: Michelle Scarlett, Accounting Officer, Kemar Morgan, IT Assistant and Carlene Clarke, Senior Accounting Officer.

(inset I-r) Michael Byrue, Finance Manager and Daymian Bigby, IT Officer







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Excellence, Productivity, Efficiency and Profitability.





The Jamaica Institute of Bankers

(seated) Darlene Jones, Director - Training and Education (standing I-r) Coleen Grant, Training Coordinator, Donna Nelson, Training and Education Officer, Ann Marie Hendriks, Training and Education Officer and Marese Dunn, Clerical Assistant.

Introduction

The year 2006 can be regarded as a pivotal year for the JIOB with the launch of the Manchester Business School Worldwide Caribbean Centre. This has now created the opportunity for growth and expansion in the region and the enhancement of the JIOB/MBS trademark. The visit of the Manager - Training and Education Services to the MBSW offices in the UK and Singapore was quite beneficial. This has allowed for closer relationships and sharing of ideas regarding the marketing activities of the MBA Programmes.

In terms of the short courses, the general challenge of competition continued, however, the decision was taken to focus on the main target market of the financial services sector, as well as providing other general training for the wider business community. Emphasis was placed on the recommendations of the strategic marketing plan.

Masters of Business Administration (MBA) Programme

Following the recommendation of the marketing plan and the subsequent discussion with Mr. Nigel Banister, CEO of Manchester Business School Worldwide, it was agreed that the Manager of the JIOB, should visit Singapore and other facilities associated with Manchester Business School in March 06. This aim was to provide the JIOB with firsthand knowledge of the operations of the Manchester Business School Worldwide Centre, become familiar with the marketing practices of the School and to see how best the JIOB can upgrade its facilities and operations to meet global standards.

New Marketing Thrust

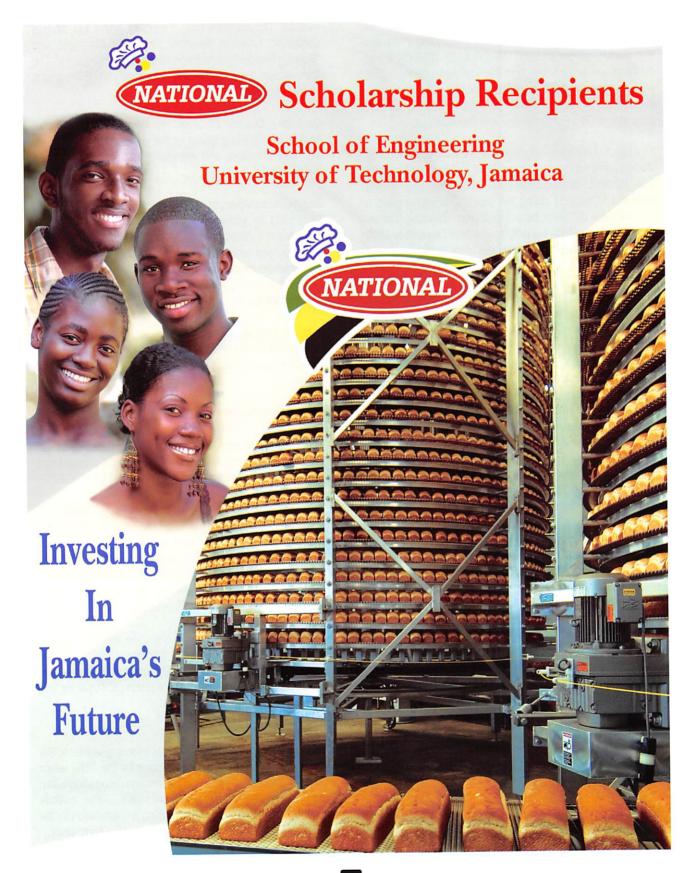
In continuation of the new marketing thrust with a view to repositioning the Manchester Business School in Jamaica as the premier business school worldwide, the following were achieved:

- Refurbishing of the JIOB office to create the Manchester Business School Centre
- Development of an E-Learning Centre to include computers
- Launch of partially funded scholarships for the July Semester
- Greater involvement with the Alumni Association with a view to supporting and marketing the Programme

Official Launch of MBSW Caribbean Centre

The activities listed above climaxed with the Official Opening of the Caribbean Centre on November 7, 2006. The opening event was attended by VIP guests, including His Excellency, Mr. Jeremy Creswell, British High Commissioner, who was the guest speaker, and Mr. Nigel Banister, CEO of MBSW. Representatives of the Jamaica Bankers Association, other business associations and organisations, current MBSW students, tutors and alumni were also present to share in this memorable occasion.







Promotions leading up to the event included an outside broadcast on 'Independent Talk', with Ronnie Thwaites. This broadcast featured the official opening, including interviews with alumni, current students, MBSW CEO, JIOB Chair and staff and was brought live from the Caribbean Centre. This was also streamed live on the Gleaner's website (www.go-jamaica.com). Persons were also interviewed for the programme 'On a Personal Note' with Owen James.

As a result of the marketing activities of the JIOB, a total of 93 students entered the programme (MBA for Finance Managers and Finance professionals and MBA for Engineering Business Managers) during the year. This represented a 17% increase (81) over the previous year. The total number of students enrolled in the programme as at **December 2006** was **724** and the number of graduates of the programme as at July 2006 was **376**.

Since the Institute commenced offering the MBA for Engineering Business Managers Programme in January 2005, the number of students enrolled in this programme has increased to twenty-eight (28).

Presentation Ceremony

The Ninth (9th) Annual Presentation of Graduates Ceremony of the MBA Programme was held on September 23, 2006 at the Jamaica Pegasus Hotel. Mr. William 'Bill' Clarke gave the keynote address. Dr. Alistair Benson, Academic Director, represented the MBSW at the function. Fifty-Seven (57) persons were awarded degrees, during the period December 2005 and June 2006. The award for 'Most Outstanding Student' was given to Nigel Chambers, Principal of KPMG Peat Marwick.

Jamaica Institution of Engineers (JIE)

For the year under review, the JIOB developed a relationship with the Jamaica Institution of Engineers (JIE), through President Hopeton Heron. Mr. Heron worked closely with the Institute to develop the guidelines, criteria and interviewing process for the JIE scholarship offered to an Engineering MBA student. This scholarship covered 50% of tuition fee. Stephan Rampair, an Engineer employed to West Indies Home Contractors, was awarded the scholarship for the July 06 semester.

JBA Scholarship

A fifty percent (50%) funded scholarship, offered by the Jamaica Bankers Association, was awarded to Sandra Parris, a Finance MBA student employed to Citigroup Jamaica.

Alumni Activities

The main event of the Manchester Business School Alumni (Caribbean Chapter) was a Christmas Luncheon held at the

Terra Nova Hotel, on December 1, 2006. The Guest Speaker was Mr. Donovan Perkins, President and CEO of Pan Caribbean Financial Services Limited. The topic was "Building Prosperity in an Engineering Market Economy". The Banquet was a success, with approximately fifty (50) persons in attendance.

On Friday, October 20, 2006, the Alumni Association also hosted a Networking Social on the lawns of the JIOB. This was well attended, and important links were established among alumni.

Short Courses/Seminars

Continuing its efforts to provide relevant training for the finance and business sector, the Institute hosted eleven (11) short courses for the year on the open market, training 193 persons from various organizations. We were happy to have been able to host some of these training programmes in our own training room.

In-house training programmes were also hosted on behalf of: Bank of St. Lucia, RBTT Bank, Pan Caribbean Merchant Bank, PricewaterhouseCoopers, Barita Investment and Digicel.

JIOB/UTECH Award

The Institute presented an award to Simone Brown, Best Economics Student at The University of Technology's annual Faculty of Business & Management Awards on Saturday, April 18, 2006. This award is given annually by the JIOB.

Heart Trust/ NTA/EBT Special Incentive Programme

The Director of JIOB was asked to represent the PSOJ on the Heart Trust NTA Enterprise Based Training Special Incentive Programme Committee. This programme was established as a form of encouragement to get companies to buy in and participate in work based learning and certification which would in turn lead to increased productivity.

Other representatives on this committee include: Jamaica Employers' Federation (JEF), Jamaica Hotel & Tourist Association (JHTA), Jamaica Manufacturers Association (JMA), Joint Confederation of Trade Union (JCTU) along with representatives of Heart Trust/NTA.

Conclusion

The upgrading of the facilities and the branding as the MBSW Caribbean Centre is a major milestone for the JIOB, which can only lead to greater achievements and recognition within the training and education environment. The Institute remains committed to providing training and education for the financial services sector and the wider business community.





Research and Financial Services



(I-r) Sisporansa Stanford, Trade Officer, Roxaine Smith, Administrative Assistant, Marlene Parker, Senior Director, Research and Financial Services and James Robinson, Research Economist.

The Research & Financial Services Department of the PSOJ provides the organisation and its membership with research information primarily on issues related to trade and economic policy. During 2006, the department, headed by Senior Director, Mrs. Marlene Parker, was responsible for the development and implementation of the work plans of the Trade Policy Committee and the Economic Policy Committee.

The Trade Officer serves as the technical expert on multilateral, bilateral and regional trade matters such as the Free Trade Area of the Americas (FTAA), CSME and the World Trade Organisation (WTO). In addition, the Trade Officer coordinates the activities of the Trade Policy Committee and promotes the advancement of the trade agenda through partnerships/collaboration with government Ministries, interest groups and private sector firms.

The Research Economist provides economic research and policy analysis, which guides the development of private sector positions on economic issues. Additionally, the Research Economist is responsible for producing the monthly Confidential Economic Bulletin, which is distributed to over ninety subscribers and for coordinating the activities of the Economic Policy Committee.

The department provides administrative/secretariat support to the Jamaica Bankers Association (JBA), the Jamaica Securities Dealers Association (JSDA) and the related subcommittees of these Associations. This includes the monitoring of industry issues and projects such as, Fraud Prevention Initiatives, the Automated Clearing House and the development of a Fixed Income Depository. Administrative Officer, Roxaine Smith, is responsible for providing administrative support to the Senior Director, the JBA and the JSDA.



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JAMAICA'S FAVOURITE SUPERMARKET





Corporate and Public Affairs Department



(Seated) Tanya Pringle, Director, Corporate & Public Affairs, Violet Vassell, Communications Officer (Standing I-r) Katherine Brown, Customer Service Representative, Nichocie Bryan, Clerical Assistant and Margaret Warner, Membership Services Officer

Introduction

During the year, the Corporate & Public Affairs Department (CPAD) provided a range of services to the PSOJ, the Jamaica Bankers Association and The Jamaica Institute of Bankers. These included Membership Services, Publications and Reports, Public Relations and Event Planning.

Membership Services

During 2006, eighteen (18) new members were recruited.

Publications and Reports

The Department coordinated the production of the 2005 Annual Executive Committee Report, which was printed and distributed in the second half of the year. The **PSOJ News** continued to be printed and distributed on a quarterly basis, with advertising support from our members.

The monthly information e-bulletin, *PSOJ* "Working for You", provided updates on various activities, publications and messages. Supplements relating to Job Creation, PSOJ 30th Anniversary and the Annual Private Sector Hall of Fame

were published during the year. The Department also prepared monthly and quarterly reports for the Executive Committee and the Council meetings.

Public Relations and Communication

CPAD was responsible for writing a number of speeches and remarks for the President during the year as well as messages requested of the President for publication in supplements. The Department also wrote and distributed the Annual PSOJ New Year's Message and other press releases relating to several issues, including Crime Stop, the cement issue, Trafigura, supporting the JCC President, forensic equipment and PSOJ activities. For 2006, the value of coverage received in the print media was \$4.2 M.

The Department continued to upgrade and monitor the PSOJ website.



30th ANNIVERSARY ACTIVITIES Church Service - March 12

The 30th Anniversary activities was launched at the Holy Cross Church.

Anniversary Supplement - March 12

An Anniversary Supplement was published in the Sunday Gleaner of March 12.

Council Cocktail - March 14

The quarterly Council meeting was replaced with a cocktail function.

Members' Luncheon - March 17

The first members' luncheon for the year was a part of the 30th anniversary celebrations. Guest speaker was His Excellency the Most Honourable Professor Kenneth Hall, ON, OJ.

Luncheon with Malaysian Prime Minister - May 3

In collaboration with JAMPRO and the Ministry of Foreign Affairs and Foreign Trade, the PSOJ hosted a luncheon with the Malaysian Prime Minister and members of the private sector.

PSOJ/Citigroup Annual Economic Seminar - May 30

The Annual Economic Seminar, with lead sponsor, Citigroup, was held under the theme: *Jamaica Building a Productive Nation* on May 30, 2006, at the Hilton Kingston with international and local presenters.

Anniversary Awards Banquet - July 20

The Guest Speaker at this event was the Prime Minister, the Most Honourable Portia Simpson Miller, OJ. Awards were presented to Past Presidents, long serving staff members, as well as outstanding members.

Crime Stop: Launch of 311- July 25

The launch of Crime Stop's new 3-digit number, 311, was held at the July Job Creation Awards breakfast, with guest speaker ACP Les Green

Honours Awards Luncheon - September 29

With the support of the Jamaica National Building Society, PSOJ Vice President, Earl Jarrett, hosted a luncheon in honour of private sector leaders awarded National Honours during 2006.

Private Sector Hall of Fame Banquet - October 18

PSOJ Honorary Secretary, the Honourable William McConnell, OJ, CD was honoured as the fourteenth Private Sector Hall of Fame Awardee for 2005 at a successful banquet held at the Hilton Kingston.

Corporate Governance Seminar and Code Launch November 7-9

A Corporate Governance training seminar was held November 7 9, in collaboration with the Commonwealth Association for Corporate Governance (CACG) and the Global Corporate Governance Forum. The PSOJ Code on Corporate Governance was formally launched on November 9, with international guest speakers, David Binding, of the Global Corporate Governance Forum and Geoffrey Bowes, Chief Executive Officer, Commonwealth Association for Corporate Governance (CACG).

Trade Policy Committee Breakfast - November 14

This event was held to examine "The Effects of Globalisation on Jamaican companies". Minister of Foreign Affairs and Foreign Trade, Hon. Anthony Hilton, addressed the topic, "Globalisation and the role of the Private Sector".

Members Luncheon - November 26

President of the West Indies Cricket Board and Chairman of the ICC Cricket World Cup 2007, Mr. Kenneth Gordon, was guest speaker at the second Members' Luncheon for the year.

19th Annual General Meeting and Members Soiree - December 5

The 19th Annual General Meeting of the PSOJ was held at the Knutsford Court Hotel, followed by a Members' Soiree.

Handover of Forensic Equipment by GraceKennedy (\$5 M) - December 6

Forensic equipment valued at J\$5 million, donated by GraceKennedy through the PSOJ Jamaica Crime Fund, was officially handed over to DCP Mark Shields by Chief Financial Officer and Chief Operating Officer of GraceKennedy Ltd., Don Wehby on December 6, 2006.

The Department once again expresses its sincere appreciation to those members who supported our events and activities through sponsorship, advertising and attendance. We welcome your suggestions and comments and look forward to your continued support.





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*53% of Jamaica's business readers, read the Business Observer more than the Financial Gleaner.

* Source: Market Research Services Ltd (MRSL) April 2007







National Crime Prevention Fund (Crime Stop)

Introduction

Crime Stop is a partnership between the community, the police and the media designed to involve the public in the fight against crime. Crime Stop encourages the public to give information by offering total anonymity to all callers and, for those who wish, a cash reward for information that leads to an arrest, recovery of stolen property or the seizure of illegal drugs or guns. The programme is administered by the National Crime Prevention Fund and is run under the direction of The Private Sector Organisation of Jamaica.

Administration

During the twelve months under review, the business of the National Crime Prevention Fund was directed by the Board of Directors under the Chairmanship of Mr. Peter John Thwaites. The Board's members comprised the following as at December 31, 2006:

Chairman:

Peter John Thwaites

Media & Related Bodies:

J.A. Lester Spaulding, Deputy Chairman NCPF/RJR Communications Group, Jenni Campbell, Gleaner Company Ltd., Paget deFreitas, Gleaner Company Ltd.

PSOJ:

Lola Fong Wright, CEO, PSOJ

Police:

Denver Frater, Assistant Commissioner of Police

Community:

Jennifer Cheesman, Secretary NCPF; Michael Hirst, Prism Communications Ltd.; Neville James, PSOJ individual member; Charles Ross, Sterling Asset Management Ltd.; Maj. Gen. Robert Neish, Digicel Foundation.

The Coordinator, Prudence Gentles, answers directly to the Board of Directors.

Funding

All costs of the programme, including administration, advertising and payments for rewards continued to be covered by:

- media and related bodies contributing on an ongoing and regular basis, free time and space, design and production facilities for advertisements, posters, stickers, etc. to the tune of over \$42 million for the year;
- Interest of \$1,514,870 accruing to the capital fund donated by private sector bodies. Funds on deposit presently stand at \$11.66 million.
- total contributions received and booked in 2006 totaling \$2.4 million
- office space and personnel to man the telephone hotlines are provided by the Police
- the PSOJ Secretariat provides accounting services free of cost.

Media Advertisements

Corporate Campaign

"EYE IN THE SKY" In May 2006, a new Media Campaign was launched which 'warned' criminals that Crime Stop was like an eye in the sky and that eyes were watching everywhere. The advertisement also highlighted the new Toll Free number 311.

Crime-Of-The-Month

Five Crime of the Month programmes were produced during the period under review.

Corporate and Crime of the Month advertisements were produced, broadcast/published at no cost to the Fund.





Public Response

The following statistics outline the successes of the *Crime Stop* programme for year ending December 31, 2006, with comparative figures for 2005:

STATISTICS ON CALLS RECEIVED AT CRIME STOP

	2006	2005
NO. OF CALLS RECEIVED	683	501
NO. OF "FIRST" CALLS	611	429
NO. OF ADD/INFORMATION CALLS/QUERIES	. 72	72
AVERAGE NO. OF CALLS PER WEEK	13	10
REWARDS PAID OUT	\$1,231,000	\$1,230,000
ARRESTS MADE	43	42
SUCCESS RATE	1 IN 7	1 IN 7

Calls to the offices increased by approximately 36% during the year. This increase could be attributed to the new 311 number launched at the end of July.

BREAKDOWN OF ARRESTS MADE

	2006	2005
ILLEGAL POSSESSION OF FIREARM DRUGS MURDER POSSESSION OF STOLEN PROPERTY ROBBERY RAPE SHOOTING OTHERS	16 12 9 2 2 1 1	14 10 4 3 0 0 0

BREAKDOWN OF CALLS RECEIVED AT CRIME STOP

	2006	2005
	172	168
GUNMEN	120	51
WANTED MAN	62	55
STOLEN MOTOR VEHICLES	54	21
DRUGS	48	36
MURDER	46	28
SUSPICIOUS ACTIVITIES	21	5
GUNS/DRUGS	13	10
STOLEN PROPERTY	11	5
CRIME OF MONTH	8	2
CARNAL ABUSE	8	3
ILLEGAL ACTIVITIES	6	8
MISSING PERSON	5	1
SUSPICIOUS PERSONS	5	2
CHILD ABUSE	3	4
DEAD BODY	3	1
LARCENY	3	2 2
THREATS	3 20	25
OTHERS	72	72
ADD. INFORMATION/QUERIES	12	12



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REWARDS

One Million, Two hundred and Thirty-One Thousand dollars (\$1,231,000) was paid out in rewards during the year under review. A breakdown of this figure is set out hereunder:

	2006	2005
Recovery of Illegal Firearm	\$ 805,000	\$ 949,000
Murder/Manslaughter	\$ 280,000	\$ 120,000
Drugs	\$ 68,500	\$ 85,000
Stolen Motor Vehicle	\$ 45,000	\$ 30,000
Robbery	\$ 32,500	\$ -
Others	\$ -	\$ 36,000
TOTAL	\$1,231,000	\$1,230,000

Rewards are determined by guidelines that are set out by the Board of Directors and are only paid out at the request of a caller.

Escrow Account

The Reward Escrow Account was opened to facilitate members of the public to offer additional sums of money towards rewards offered by Crime Stop for specific crimes. At the end of December 2006, there was \$2,438,304 in this account.

Fundraising

The Cause Marketing Campaign with Cable and Wireless Jamaica Limited continued into 2006, adding a total of \$2 million to the reward fund. In December, Cable and Wireless undertook to continue the campaign into 2007.

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- 2. Foreclosure on outstanding mortgage loans
- 3. New Title and Lost Title Applications;
- 4. Application for Tax Roll;
- 5. Negotiating settlements / debt recovery;
- 6. Application for Letters of Administration & Probate
- 7. Tenancy / lease agreement and recovery of possession of properties;
- 8. Formation of companies, amendments to existing companies and registration of business names;
- 9. Divorce Applications;
- 10. Personal Injury Matters



Jamaica Medical Assistance Committee (JAMAC)

During the year 2006, The Jamaica Medical Assistance Committee was able to negotiate a Contract with the National Health Fund to provide financial assistance for the cost of shipping and clearing four (4) containers of medical equipment and supplies donated from Global Links during 2006/2007. The latter has been a regular donor to our public health system, through JAMAC, for nearly 25 years. Some of the hospitals which benefited this year were Spanish Town, Princess Margaret, Bustamante, KPH and Mandeville Regional. The contract was valued at US\$50,000.00.

The Committee has been successful in negotiating a second contract with the Fund for the year 2007/2008, and is in the process of collating information from the Primary and Secondary Care institutions as to their needs.

The demand for Renal Dialysis remains urgent and KPH, UHWI and St. Joseph Hospitals' received donations of machines, shipped in the Global Links containers. This will allow them to rotate their existing ones and effect service when necessary. The greatest deterrent to increasing service to patients in need of dialysis is not only the lack of sufficient machines and trained personnel, but the prohibitive cost of reagents which are used in the machines. The process of dialysis per person, is estimated to cost approximately J\$1 million annually, and given the limited budget for Health, this generally means limited dialysis services being offered, but many patients in need. Donations towards the cost of reagents would be of tremendous benefit to the institutions presently offering this service.

Voluntary services coordinated by JAMAC during 2006 were:

- The American Flying Dentists, who paid two visits to North Manchester as guests of the Rotary Club of Christiana. Their service continues to maintain the dental health of the residents of the area.
- VOUCH, a group of Optometrists, who visited Portland as guests of the Rotary Club of Port Antonio. They tested and prescribed free spectacles for the people of Portland.
- The Beulah Baptist International Church, through their Jamaica Outreach Ministry, led by their Pastor, the Rev. James Favourite, and coordinated by Jamaican medical professionals, who are members of the church. Their visit is co-hosted by The Kiwanis Club of the First City, Spanish Town. Voluntary service is usually offered throughout St. Catherine and they have placed special emphasis on the Fort Augusta Adult and the Hilltop Juvenile Correctional Centres. At the latter facility, they instituted a trainee programme in barbering, which has proven to be very successful among the young men there over the past two years.
- Dr. Paul Weber, D.D.S. and Dr. Steven Glaser, M.D. to Above Rocks Clinic, St. Catherine. Their visits are cohosted by St. Mary's Church, Above Rocks and they use the Clinic facilities to see quite a large section of the populace.
- Caribbean Cultural Association visited as guests of the Kiwanis Club of Stony Hill and conducted their visit in the area of West Rural St. Andrew. The visit by these Jamaican professionals was very successful and their donations of medical equipment and supplies welcomed by the Clinics which they visited.