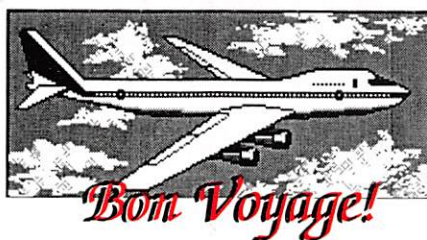


Moses Again!

Congratulations to Citibank N.A.'s Peter Moses who was re-elected by Council to serve as President for another year. Special welcome to the "newcomer" on the Executive Committee - D&G's President John Irving who will serve as Honorary Secretary. He replaced Pan Jamaican Investment Trust's Richard Byles who was elected as one of the Organisation's three Vice Presidents. The other members of the Executive Committee for 1999-2000 are: William McConnell and Anthony Barnes (Vice Presidents), Peter Melhado (Honorary Treasurer), Executive Director Charles Ross and the President of the JBA, JCC, JEF, JEA, JMA, JHTA and SBAJ.

TRADE SEMINAR

As members of the Jamaican business community, we are all affected directly or indirectly by international trade agreements. In order to keep PSOJ members abreast of latest developments in this area, the Secretariat in collaboration with the Caribbean Regional Negotiating Machinery (CRNM) will be hosting a Breakfast Seminar on "Trade Negotiations After Seattle" on Tuesday, January 18 (7:30-10:00 a.m.) at Le Meridien Jamaica Pegasus Hotel. Panelists will include Chief Negotiator the Hon. Sir Shridath Ramphal, Chief Technical Advisor the Hon. Sir Alister McIntyre and Dean of the College of Negotiators Ambassador Dr. Richard Bernal. For details and to register, please contact the PSOJ Secretariat.



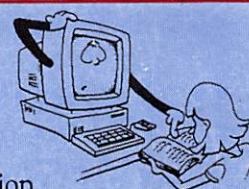
The entire PSOJ family joins in saying "Bon Voyage" to Vice President Richard Coe who is returning to England to take up a position in the Head Office of Courts, after many years in Jamaica. The Organisation will certainly miss him.

Attracting Investments

The U.S. Department of Commerce hosted a rather refreshing Business Briefing for potential investors and local interests at the Hilton Kingston Hotel on December 15. The main area of concern was efficiency, particularly in the transportation and energy sectors. Mr. Mark W. Grobmyer, Chairman of the Board and Managing Director of International Commercial Services (ICS) put forward very interesting proposals for efficient energy control and distribution. In addition, Khaliah Young, Technical Assistant of the Palisadoes Consulting Group, offered a 'bottoms up' approach to the efficiency problem of transportation as it relates to the Jamaican people and culture. Representatives from the JPSCo and the Ministry of Transportation and Works were also present.

Information Technology

On December 7 & 8 public and private sector representatives met with Mr. Frank McKenna, Information Technology Consultant from Canada, re the development of Jamaica's Information Technology sector and how same could greatly boost our economy. The success of this sector in the Canadian province of New Brunswick, of which Mr. McKenna is a former Premier, required a team effort from government, the business community and the citizens - everybody! Surely we can achieve the same level of success and benefits if all concerned "buy into this idea".



Financing AgriBusiness Projects



The Inter-American Investment Corporation (IIC) facility was recently established by the IDB to provide financing for small and medium agribusiness enterprises in Jamaica. Details are available from the PSOJ Secretariat.

Thank You

The Organisation paid tribute to Past President Clifton Cameron and Vice President and Membership Chairman Richard Coe for their significant contribution to the PSOJ. This was at a special Dinner held on December 13 at Le Meridien Jamaica Pegasus Hotel and a delightful evening was had by the large gathering who attended the function. Both gentlemen served the PSOJ well!

WIRELESS 2000

Billed as "the single largest trade event in the world", this international event will have participants from all segments of the wireless industry. It will be held February 28 - March 1, 2000 in New Orleans. Details are available from the PSOJ Secretariat. Persons interested in a being part of a delegation from Jamaica, which will have special privileges, should contact the Foreign Commercial service at the U.S. Embassy (Tel: 926-8115/920-0749).

What's Ahead!

JANUARY 18

"Trade Negotiations After Seattle" Seminar

Venue: Le Meridien Jamaica Pegasus Hotel

Time: 7:30-10:00 a.m.

JANUARY/FEBRUARY

Private Sector Hall of Fame Dinner

INTFAIR VIII 2000

This seminar, which is being organized by the Centre for the Promotions of Imports from the developing countries, will be held April 10-21, 2000 in Rotterdam. This two-week course will focus on collective participation in international trade fairs, particularly in Europe. Details are available from the PSOJ Secretariat.

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